



**Westlake Demons Athletic Boosters Meeting Agenda
October 3, 2018, 7p WHS Red Brick Room**

Dr. Goggin (Special Guest)

- We are mission driven: We Educate for Excellence (well-roundedness)
- Labor agreements: we are in 1st year of 3-year contract; things went well
- Finance: we initially showed a deficit in 2020, but we are pushing it to 2023
 - We promised to save 1.2M annually, and I think we will save more than that
- Partnerships:
 - We are building a strong relationship with the City (widening of roads, etc – big deal!)
 - WPD – more Resource Officers – 3 full-time officers assigned to us
 - New Elem – plan to place 2 full time resources
- Alumni: looking to fill a position; we want people back before we vacate the buildings
- Academics: there is a perception of disparity; we reflected on practices to better meet the needs of all kids
 - There is a way to pad the performance index, but we will not do it; we will do it the right way
- Facilities: we are investing in our new elementary, track, sound system, smoke hatches (shared video of building progress)
- Athletics: Bowling has been approved as a sport
- Discussion:
 - Will school start after Labor Day? Very likely yes. One-off because of the new building.
 - How does that work with state testing? We cannot let testing control us.
 - It should not affect AP or CPP coursework
 - Are there enough K classrooms? Yes.
 - What is the plan for the aux building? It has just one bathroom, so it is tough to create scenarios to make it useful. Over 1M to renovate it into something different. Our primary focus is to raze the elementary buildings.
 - Rumor re: SWC – is it changing? I am not aware of that.

Athletic Director's Report:

- Requests - No current requests (possible bags for hockey team coming, still getting pricing)
- Parents Positive Coaching Alliance-went well, need to get more parents there and involved
- Drug Testing: The first WHS one was conducted, and we felt it ran very smooth, GLB was very professional and very easy to work with and had good personality for students; 60 students
- Homecoming Festivities start tomorrow night with the Hall of Fame induction banquet, 5:30 parade, 6:35 festivities on the field begin (Rose Arch intros, King and Queen naming)
- Fall Banquet Dates
 - 11/6-XC, Golf, VB
 - 11/7-Tennis and B/G Soccer
 - 11/14-Football/Cheerleading
- Winter sports getting ready to kick off in about a month! Look for information for winter sports OHSAA meeting/PCA meetings
- (2) SWC Championship teams – Boys tennis and girls golf
- (9) kids went to OHSAA Leadership Conference yesterday



Officers Reports

President: Gina Redinger

Motion to approve September minutes: Meredith LaVecchia

Second: Kristen Cahill

All vote motion carries

- WDAB Executive Board approved a \$500 request from the Westlake/Dover Alumni Association for Hall of Fame Dinner.
- Winter Sponsorships: Developing sponsorship package for the Spaghetti Dinner – hope to have secured by the November meeting, will still be doing placemat and advertising
- Positive Coaching Alliance
 - Freeman Blade was a captivating speaker
 - Big takeaway: to let our kids know we are here for them. We are so busy and working hard to raise money, we can easily forget the need for and the importance of connecting with our student athletes and letting them know who we are and that we are here for them.
 - We had about 35-40 parents there and with nearly 600 athletes we can do better.
 - WDAB members should be setting the tone, the pace and the culture for the rest of the athletic families.
- Westlake Flags on Hilliard Blvd: We will get estimates for flags and bring estimates and costs to the November meeting for a vote.
- Hall of Pride
 - Thank you to Jessica Hennessey who has been helping us in the storage room to sort out and catalog trophies and plaques.
 - As we work our way through the storage room and boxes of trophies and plaques from floor to ceiling, we are determining what will go in the showcases and what won't.
 - We will be contacting coaches and alumni in the coming months to offer them trophies, plaques and other hardware that will not be going into the trophy cases.
 - We will be displaying trophies at the Alumni Assns. event tomorrow night as well as a visual display of the Hall of Pride project.
 - We are working with Mr. Wilson and Dave Kocevar on the details and timeline for the installation of everything, which will take place the week of January 28th. School Pride will do the installation.
 - We still have not received any records from the following, and unless they come through those will be empty boards:
 - Boys Lacrosse
 - Boys Soccer
 - Boys Cross Country
 - Wrestling
 - Records can be added and updated at any time
- Homecoming Activities
 - HOF Dinner on tomorrow night at Wagner's
 - Parade (WDAB will not be walking)
 - Homecoming Tailgate hosted by WDAB

Vice President: Meredith LaVecchia

- Need a few additional volunteers for 50/50
- Banners going up tomorrow

Treasurer: Jen Rujawitz – see attached

- Please follow up if an email is not acknowledged

Secretary: Lori Jolliffe

- Please sign in
- Reports sent in advance are much appreciated



Committee Reports

Alumni & Community Relations: Megan Moutoux

- HOF HAPPENING tomorrow night. Wagner's. We are set with 125 coming. Thank you to WHBS FOR FILMING.
- Alumni are set with 100 donuts and cider for Friday and look forward to the festivities of Homecoming
- Also- start thinking of nominations for the next class of 2019. There is a form to fill out online under Alumni.
- Hall of Pride
 - We are steam rolling through the beginning stages of the project. Thank you to Jessica Hennessey for helping out. We could always use some more help in the trophy room. We are at the point of recording and fixing the trophies. We've been coming in on mornings from 830 till about 1130. So if you're available please join in.
 - Working with our vendor we are in good shape. Hope to have showcases ordered by next week. And many of our print will go into production by December. Please continue to send me photos, of anything Demon that represents pride history team spirit.

Concessions: Jenny Pirnat & Angela Kolocouris

- Fall concessions are wrapping up.
 - Last home game is boys soccer next Wednesday (with possible district or sectional soccer games later).
 - Working on winter sign-up genius and will have posted in mid October.
 - Since the Westlake Giant Eagle is closing during our entire winter season they are giving us a gift card worth \$750 (my estimate of what we will use) to purchase hot dogs and buns at another giant eagle.
- Lori Jolliffe has generously offered to make chili at weekend home basketball games, so we will be able to offer bowls of chili, chili dogs and walking tacos in concessions. Need to discuss and figure out prices for these new items and then will get to Gina to make a sign for winter concessions.
- There will be about 18 cases (200 bottles) of water left after fall concessions. This may last first week or two of winter concessions, but should probably plan on new shipment of water by 1st of December. (First winter concession game is Nov. 28th)

Membership: Laurel Clarke (additional by Gina)

- We are over half way to our goal of 300 memberships, approaching 200.
- We currently have 191 memberships for a total of 325 members. This is still slightly lower than last year's 351 members.
 - Memberships by Fall Sport: Football 31, Cheer 12, Soccer 36, Cross Country 29, Golf 11, Volleyball 32, Tennis 5.
- September Membership Drive Winners are Kelly Illg, Roberta Rence, Jeff Roberts, and Selena Zanotti. Congratulations! Thank You, McAlister's Deli for our prizes. Each winner will receive a free lunch or dinner.
- 13 Coaches have become members; of that only
 - 5 Head Coaches out of 27 have become members – less than 20%
 - Mike Carpenter, Wrestling
 - Meghan Spriggs, Volleyball
 - Karen Hahn, Girls Basketball
 - Amy Stephenson, Swim & Dive
 - Nancy English, Cheer



Public Relations: Melissa Grimes (no report)

Scholarships: Laurie Walsh (no report)

Senior Banners: Roberta Rence (no report)

Spaghetti Dinner: Chuck Backus & Bill Chmielowiec

- We are good to go; next up is getting the tickets donated - @375
- Girls Basketball will volunteer as a team

Spirit Rally: Dana & Ellen Hartup (no report)

Sports Programs: Gina Redinger & Dianne Gallagher

- We have sports programs here for team reps of fall sports if you are able to take 5-10 and see if your families would like to purchase
- Will begin selling ads for winter programs in about 2 weeks
- Winter Team Photo Dates
 - Thursday, November 8: Swim & Dive, Wrestling, Cheerleading
 - Friday, November 9: Girls Basketball, Boys Basketball, Gymnastics
 - Hockey – work through Kathy Mackenzie for photo date at ice rink

Volunteer & Team Reps: Cheryl Bansek

- Need Reps: tennis and softball for spring
- Question re: Fundraising and funds spent: Refer to WDAB By-Laws – consensus should be reached between Varsity Coach and Team Rep

Varsity Jackets: Sharon Prexta (no report)

The W Shop/Truck: Kelly Ilg & Fawn Carson

- Awning is up; planters will be in place this week
- Thursday opens are better than expected; ticket sales
- Saturday 12/8 – 9a-12p; 12/12 6-8p

Website: Lori Jolliffe (no report)

Yard Signs: Carolyn Hansen (no report)

New Business

Announcements:

- Those in charge of Good Luck Ads, Yard Signs please be updating your forms for winter sports.
- Executive Board will meet here on Wednesday, October 24, at 7pm
- Hockey Fundraiser – Hail Mary's @October 13th
- (2) Adult + (1) Student membership to be donated back

Motion to adjourn: Cheryl Bansek

Second: Meredith LaVecchia

Westlake Demon Athletic Boosters
Balance Sheet
 As of September 30, 2018

| | Sep 30, 18 |
|---|-------------------|
| ASSETS | |
| Current Assets | |
| Checking/Savings | |
| 1000 · Cash | |
| 1010 · Checking - First Fed Lakewood | 71,421.62 |
| Total 1000 · Cash | 71,421.62 |
| 1099 · Restricted Cash | 125,756.24 |
| Total Checking/Savings | 197,177.86 |
| Other Current Assets | |
| 1200 · Inventory | |
| 1210 · Spirit Wear Inventory | 32,281.05 |
| 1220 · Spirit Wear PE Uniforms | 4,314.00 |
| Total 1200 · Inventory | 36,595.05 |
| Total Other Current Assets | 36,595.05 |
| Total Current Assets | 233,772.91 |
| TOTAL ASSETS | 233,772.91 |
| LIABILITIES & EQUITY | |
| Liabilities | |
| Current Liabilities | |
| Other Current Liabilities | |
| 2100 · Other Current Liabilities | |
| 2200 · Reserves | |
| 2210 · Baseball | 2,521.97 |
| 2215 · Basketball - Boys | -88.15 |
| 2216 · Basketball - Girls | 3,475.00 |
| 2220 · Golf - Boys | 3,359.01 |
| 2225 · Football | |
| 2227 · FB Golf Outing | |
| 2227A · Golfers | 9,225.00 |
| 2227B · Sponsors | 7,400.00 |
| 2227C · Costs | -14,711.00 |
| 2227D · Auction/Beverages/Etc | 2,396.00 |
| 2227 · FB Golf Outing - Other | 9,390.00 |
| Total 2227 · FB Golf Outing | 13,700.00 |
| 2225 · Football - Other | -2,441.46 |
| Total 2225 · Football | 11,258.54 |
| 2230 · Lacrosse - Boys | 813.21 |
| 2232 · Lacrosse - Girls | 2,646.14 |
| 2235 · Soccer - Boys | 3,368.40 |
| 2236 · Soccer - Girls | 4,306.23 |
| 2240 · Cheerleading | 150.00 |
| 2245 · Gymnastics | 78.60 |
| 2250 · Wrestling | 192.90 |
| 2255 · Softball | 1,357.45 |
| 2260 · Volleyball | 513.45 |
| Total 2200 · Reserves | 33,952.75 |
| Total 2100 · Other Current Liabilities | 33,952.75 |
| Total Other Current Liabilities | 33,952.75 |
| Total Current Liabilities | 33,952.75 |
| Total Liabilities | 33,952.75 |
| Equity | |
| 30000 · Opening Balance Equity | 57,035.89 |
| 32000 · Unrestricted Net Assets | 106,924.56 |
| Net Income | 35,859.71 |
| Total Equity | 199,820.16 |
| TOTAL LIABILITIES & EQUITY | 233,772.91 |

**Westlake Demon Athletic Boosters
Profit & Loss by Class
July 2018 through June 2019**

| | Concessions | Demon Derby | Membership | Programs | Spirit Wear | Sports Passes | White Out | Yard Signs | Unclassified | TOTAL |
|--|-----------------|---------------|------------------|------------------|------------------|-----------------|-----------------|-----------------|-----------------|------------------|
| Ordinary Income/Expense | | | | | | | | | | |
| Income | | | | | | | | | | |
| 4000 · Revenue | | | | | | | | | | |
| 4100 · Revenue - Events | | | | | | | | | | |
| 4105 · 50/50 Raffle | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 210.00 | 210.00 |
| 4125 · Demon Derby | | | | | | | | | | |
| 4125C · Race Sponsor | 0.00 | 250.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 250.00 |
| 4125E · Derby Program Ad | 0.00 | 75.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 75.00 |
| 4125 · Demon Derby - Other | 0.00 | 85.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 85.00 |
| Total 4125 · Demon Derby | 0.00 | 410.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 410.00 |
| 4130 · Spirit Rally | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1,511.00 | 1,511.00 |
| Total 4100 · Revenue - Events | 0.00 | 410.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1,721.00 | 2,131.00 |
| 4200 · Revenue - Spirit | | | | | | | | | | |
| 4205 · Yard Signs | 0.00 | 0.00 | 0.00 | 20.00 | 0.00 | 0.00 | 0.00 | 1,340.00 | 0.00 | 1,360.00 |
| 4215 · Senior Banners | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1,978.00 | 1,978.00 |
| 4220 · Spirit Wear | 0.00 | 0.00 | 0.00 | 0.00 | 16,245.70 | 0.00 | 0.00 | 0.00 | 0.00 | 16,245.70 |
| 4225 · White Out T-Shirts | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 6,368.00 | 0.00 | 0.00 | 6,368.00 |
| Total 4200 · Revenue - Spirit | 0.00 | 0.00 | 0.00 | 20.00 | 16,245.70 | 0.00 | 6,368.00 | 1,340.00 | 1,978.00 | 25,951.70 |
| 4300 · Revenue - Concessions | | | | | | | | | | |
| 4300 · Revenue - Concessions | 3,820.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 2,012.00 | 5,832.00 |
| 4400 · Revenue - Membership | | | | | | | | | | |
| 4405 · Corporate Membership | 0.00 | 0.00 | 5,000.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 5,000.00 |
| 4410 · Emerald Membership | 0.00 | 0.00 | 7,000.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 7,000.00 |
| 4415 · Silver Membership | 0.00 | 0.00 | 4,000.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 4,000.00 |
| 4420 · Onyx Membership | 0.00 | 0.00 | 4,750.00 | 125.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 4,875.00 |
| 4425 · Dual Fan Membership | 0.00 | 0.00 | 1,950.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1,950.00 |
| 4430 · Fan Membership | 0.00 | 0.00 | 1,125.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1,125.00 |
| 4440 · Other Membership | 0.00 | 0.00 | 2,504.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 2,504.00 |
| 4400 · Revenue - Membership - Other | 0.00 | 0.00 | 4,135.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 4,135.00 |
| Total 4400 · Revenue - Membership | 0.00 | 0.00 | 30,464.00 | 125.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 30,589.00 |
| Total 4000 · Revenue | | | | | | | | | | |
| 4450 · Income - Sports Passes | 3,820.00 | 410.00 | 30,464.00 | 145.00 | 16,245.70 | 0.00 | 6,368.00 | 1,340.00 | 5,711.00 | 64,503.70 |
| 4500 · Other Revenue | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 6,348.00 | 0.00 | 0.00 | 0.00 | 6,348.00 |
| 4600 · Programs | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 2,779.00 | 2,779.00 |
| 4605 · Good Luck Ads | 0.00 | 0.00 | 0.00 | 475.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 475.00 |
| 4610 · Program Gate Sales | 0.00 | 0.00 | 0.00 | 371.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 371.00 |
| 4600 · Programs - Other | 0.00 | 0.00 | 0.00 | 13,380.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 13,380.00 |
| Total 4600 · Programs | 0.00 | 0.00 | 0.00 | 14,226.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 14,226.00 |
| 4800 · Revenue from Banners | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1,100.00 | 1,100.00 |
| Total Income | 3,820.00 | 410.00 | 30,464.00 | 14,371.00 | 16,245.70 | 6,348.00 | 6,368.00 | 1,340.00 | 9,590.00 | 88,956.70 |
| Cost of Goods Sold | | | | | | | | | | |
| 5000 · Cost of Goods Sold | | | | | | | | | | |
| 5100 · Events | 0.00 | 200.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 200.00 |
| 5125 · Demon Derby | | | | | | | | | | |
| 5125B · Entertainment | 0.00 | 200.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 200.00 |
| Total 5125 · Demon Derby | 0.00 | 200.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 200.00 |
| 5130 · Spirit Rally | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 983.96 | 983.96 |
| Total 5100 · Events | 0.00 | 200.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 983.96 | 1,183.96 |

**Westlake Demon Athletic Boosters
Profit & Loss by Class
July 2018 through June 2019**

| | Concessions | Demon Derby | Membership | Programs | Spirit Wear | Sports Passes | White Out | Yard Signs | Unclassified | TOTAL |
|---|-----------------|---------------|------------------|------------------|------------------|-----------------|-----------------|---------------|-------------------|------------------|
| 5200 - Spirit | | | | | | | | | | |
| 5205 - Yard Signs | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 752.85 | 0.00 | 752.85 |
| 5210 - All Sports Cards | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 653.05 | 0.00 | 0.00 | 0.00 | 653.05 |
| 5215 - Senior Banners | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 2,800.00 | 2,800.00 |
| 5220 - Spirit Wear | 0.00 | 0.00 | 0.00 | 0.00 | 10,124.12 | 0.00 | 0.00 | 0.00 | 0.00 | 10,124.12 |
| 5225 - White Out T-Shirts | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 3,510.00 | 0.00 | 0.00 | 3,510.00 |
| Total 5200 - Spirit | 0.00 | 0.00 | 0.00 | 0.00 | 10,124.12 | 653.05 | 3,510.00 | 752.85 | 2,800.00 | 17,840.02 |
| 5300 - Concessions | 3,276.68 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 3,276.68 |
| 5400 - Membership | 0.00 | 0.00 | 0.00 | 0.00 | 90.00 | 0.00 | 0.00 | 0.00 | 0.00 | 90.00 |
| 5600 - Programs | 0.00 | 0.00 | 0.00 | 1,391.99 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1,391.99 |
| Total 5000 - Cost of Goods Sold | 3,276.68 | 200.00 | 0.00 | 1,391.99 | 10,214.12 | 653.05 | 3,510.00 | 752.85 | 3,793.96 | 23,782.65 |
| Total COGS | 3,276.68 | 200.00 | 0.00 | 1,391.99 | 10,214.12 | 653.05 | 3,510.00 | 752.85 | 3,793.96 | 23,782.65 |
| Gross Profit | 543.32 | 210.00 | 30,464.00 | 12,979.01 | 6,031.58 | 5,694.95 | 2,858.00 | 587.15 | 5,806.04 | 65,174.05 |
| Expense | | | | | | | | | | |
| 6000 - Expenses | | | | | | | | | | |
| 6025 - Awards - Spring | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 490.50 | 490.50 |
| 6040 - W Shop | 0.00 | 0.00 | 0.00 | 0.00 | 691.00 | 0.00 | 0.00 | 0.00 | 0.00 | 691.00 |
| 6061 - HUDL | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 6054 - Positive Coaching Alliance | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 4,475.00 | 4,475.00 |
| 6100 - Other Expenses | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Total 6000 - Expenses | 0.00 | 0.00 | 0.00 | 0.00 | 691.00 | 0.00 | 0.00 | 0.00 | 9,354.50 | 10,045.50 |
| 6150 - Spend per Team by WDAB | | | | | | | | | | |
| 6150BB - Boys Basketball | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 4,340.00 | 4,340.00 |
| 6150BL - Baseball | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 994.00 | 994.00 |
| 6150CB - Cheerleading | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1,000.00 | 1,000.00 |
| 6150FB - Football | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 9,103.51 | 9,103.51 |
| 6150GS - Girls Soccer | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 3,000.00 | 3,000.00 |
| 6150SB - Softball | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 994.00 | 994.00 |
| Total 6150 - Spend per Team by WDAB | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 19,431.51 | 19,431.51 |
| 6200 - Administrative Expenses | | | | | | | | | | |
| 6210 - Credit Card Fees | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 169.25 | 169.25 |
| 6215 - Website | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 97.20 | 97.20 |
| 6225 - Printing | 0.00 | 0.00 | 113.70 | 0.00 | 19.95 | 0.00 | 0.00 | 0.00 | 121.00 | 254.65 |
| 6230 - Supplies | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 151.19 | 151.19 |
| 6235 - Misc | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | -50.00 | -50.00 |
| Total 6200 - Administrative Expenses | 0.00 | 0.00 | 113.70 | 0.00 | 19.95 | 0.00 | 0.00 | 0.00 | 489.64 | 622.29 |
| 69800 - Uncategorized Expenses | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | -1,302.46 | -1,302.46 |
| 7000 - Sports | | | | | | | | | | |
| 7010 - Fall Sports | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Total 7000 - Sports | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 7999 - Donations | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 500.00 | 500.00 |
| Total Expense | 0.00 | 0.00 | 113.70 | 0.00 | 710.95 | 0.00 | 0.00 | 0.00 | 28,472.19 | 29,296.84 |
| Net Ordinary Income | 543.32 | 210.00 | 30,350.30 | 12,979.01 | 5,320.63 | 5,694.95 | 2,858.00 | 587.15 | -22,666.15 | 35,877.21 |
| Net Income | 543.32 | 210.00 | 30,350.30 | 12,979.01 | 5,320.63 | 5,694.95 | 2,858.00 | 587.15 | -22,666.15 | 35,877.21 |

Westlake Demon Athletic Boosters
Profit & Loss Budget vs. Actual
 July 2018 through June 2019

| | Jul '18 - Jun 19 | Budget | \$ Over Budget | % of Budget |
|--|-------------------|--------------------|-------------------|--------------|
| Ordinary Income/Expense | | | | |
| Expense | | | | |
| 6000 · Expenses | | | | |
| 6035 · Weight Room | 0.00 | 3,000.00 | -3,000.00 | 0.0% |
| 6040 · W Shop | 691.00 | 750.00 | -59.00 | 92.1% |
| 6050 · Hall of Pride | 0.00 | 60,000.00 | -60,000.00 | 0.0% |
| 6051 · HUDL | 4,399.00 | 4,500.00 | -101.00 | 97.8% |
| 6052 · Tickets | 0.00 | 3,000.00 | -3,000.00 | 0.0% |
| 6053 · Platform SC Package | 0.00 | 1,200.00 | -1,200.00 | 0.0% |
| 6054 · Positive Coaching Alliance | 4,475.00 | 4,000.00 | 475.00 | 111.9% |
| Total 6000 · Expenses | 9,565.00 | 76,450.00 | -66,885.00 | 12.5% |
| 6150 · Spend per Team by WDAB | | | | |
| 6150BB · Boys Basketball | 4,340.00 | 4,000.00 | 340.00 | 108.5% |
| 6150BBL · Baseball | 994.00 | 1,000.00 | -6.00 | 99.4% |
| 6150BLX · Boys Lacrosse | 0.00 | 2,000.00 | -2,000.00 | 0.0% |
| 6150BT · Boys Track and Field | 0.00 | 1,500.00 | -1,500.00 | 0.0% |
| 6150BTc · Boys Tennis | 0.00 | 2,500.00 | -2,500.00 | 0.0% |
| 6150Bx · Boys XC | 0.00 | 2,000.00 | -2,000.00 | 0.0% |
| 6150ch · Cheerleading | 1,000.00 | 1,000.00 | 0.00 | 100.0% |
| 6150FB · Football | 9,103.51 | 5,000.00 | 4,103.51 | 182.1% |
| 6150GB · Girls Basketball | 0.00 | 3,000.00 | -3,000.00 | 0.0% |
| 6150GS · Girls Soccer | 3,000.00 | 3,000.00 | 0.00 | 100.0% |
| 6150GT · Girls Tennis | 0.00 | 5,500.00 | -5,500.00 | 0.0% |
| 6150GTF · Girls Track and Field | 0.00 | 1,500.00 | -1,500.00 | 0.0% |
| 6150GX · Girls XC | 0.00 | 4,000.00 | -4,000.00 | 0.0% |
| 6150LB · LBMS | 0.00 | 4,750.00 | -4,750.00 | 0.0% |
| 6150SB · Softball | 994.00 | 1,000.00 | -6.00 | 99.4% |
| 6150SD · Swimming and Diving | 0.00 | 600.00 | -600.00 | 0.0% |
| 6150VB · Volleyball | 0.00 | 1,000.00 | -1,000.00 | 0.0% |
| 6150W · Wrestling | 0.00 | 1,000.00 | -1,000.00 | 0.0% |
| Total 6150 · Spend per Team by WDAB | 19,431.51 | 44,350.00 | -24,918.49 | 43.8% |
| Total Expense | 28,996.51 | 120,800.00 | -91,803.49 | 24.0% |
| Net Ordinary Income | -28,996.51 | -120,800.00 | 91,803.49 | 24.0% |
| Net Income | -28,996.51 | -120,800.00 | 91,803.49 | 24.0% |

